

## The Threat Of Foreign Goods

How prices may come tumbling down in the United States almost immediately after the termination of the war, and how many home industries may be ruined in that event, has been pointed out by Franklyn Hobbs, bank statistician of Chicago. He prefaced his remarks with the statement that on the day the war began our total stock of gold was \$1,857,000,000, and on November 1 of this year it was \$2,700,000,000. Mr. Hobbs adds:

"The European powers must get back from \$500,000,000 to \$1,000,000,000 in hard, yellow money and to get it they can afford to deliver into this country, if necessary, double its value in merchandise. They can afford to sell goods to us at one-half what they cost to manufacture and they will still make money because they will be getting back their gold and restoring their economic equilibrium and because their labor will be getting soldiers' pay."

"When they have spent billions upon billions in the conduct of this war, the price purpose of which was to gain trade supremacy, it is not reasonable to assume they can afford to throw away a billion or two at the close of the war to regain the trade supremacy which they lost through the operation of the war itself."

"You would buy your goods where you could get the best goods cheapest, as you always have, and if you do that these young concerns of ours are going to die because the European nations are going to dump and dump until nothing under heaven can save these industries, regardless of the size of their capitalization or their financial backing."

In connection with this statement it is recalled that president Wilson, in a pre-election statement, spoke of the "silly imagination" of men who say Europe is preparing for an economic struggle with the United States to regain lost trade supremacy. If Mr. Hobbs is right, the president will have ample opportunity to change his mind within six months after the war ends.

## Expert Testimony

Testimony of Gen. Hugh L. Scott, chief of staff of the United States Army, supported by his predecessor as chief of staff, Gen. Leonard Wood, that universal military service in the United States is essential, would doubtless produce a more profound impression on the subcommittee of the senate military affairs committee which is conducting hearings on the Hay compulsory military service bill, were it not for the adverse testimony of men like the former secretary of the interior, Walter L. Fisher. Mr. Fisher, the first witness before the subcommittee, was quoted as stating that the proposed system would furnish an unnecessary burden on the nation and would not provide civic training. He said it would undoubtedly distribute the burden but would create the burden for the purpose of distributing it. He is 100 percent wrong.

On the other hand, both Gen. Scott and Gen. Wood, who are best in a position to know, state that the creation of a large standing army is a vital necessity to render the United States immune from foreign aggression and that the volunteer system as exemplified by the national guard has proved, as Gen. Wood phrased it, "a terrific failure." Both cite the attempted mobilization of the national guard on the border to meet the Mexican crisis, as proof of the failure. Gen. Wood then proposed a system of training which would take young men from their homes for but six months in any one year and for only one year at that—the 19th year of age.

In following years the service with the colors would be only a few days. To offset shortened service, Gen. Wood proposes a very intensive training to provide recruits with much the same training in six months that regulars now receive in 18.

Testimony such as that of Gen. Scott and Gen. Wood should prove of value to congress for its guidance. It is the testimony of experts in their line.

## Italy Clings To a Chance

The decision of Italy's chamber of deputies that no peace terms can be considered which do not provide the fulfillment of Italy's national aspirations almost precludes the possibility of Italy's participating in peace negotiations as proposed by Germany. Italy's national aspirations means, among other things, the regaining of the "lost" Italian provinces in the Trentino which no nations considering themselves victors, as do the central powers, would be willing to grant. If a proposal of the central powers to restore the status quo before the war were made and accepted, Italy would be where she was before the war, territorially speaking, but would be the loser of many thousands of lives and a great deal of money and effort, not to mention the property damage in towns bombed by Teutonic air squadrons.

It is interesting to recall that Italy could have acquired from Austria-Hungary a part of the Trentino, though not quite enough to satisfy national aspirations, without firing a shot but merely as the price of remaining neutral. Italy chose the harder course and is now trying to make the best of a bad bargain.

It has been true in the past that peace has come when one side was deeply conscious of defeat. Neither side in the European struggle has yet felt that consciousness. So Italy, for one, prefers to keep on fighting in the hope of ultimate victory. Her name is rarely mentioned by the other three great European powers allied with her, when they discuss war plans.

Pancho's peace proposals, like those in Europe, are not received with enthusiasm.

It must be a good year when automobiles are widely advertised as Christmas presents.

A European cabinet is in today and gone tomorrow.

## Phenomenal Christmas Trade

As the close of the Christmas buying season approaches, it is becoming evident that this has been the greatest buying season the country has ever known. The prosperity of the country has been such that people have had far more money to spend than ever before, though high prices have been some deterrent. That high costs have not been sufficient to check the desire to buy and the ability to buy is very plain.

The east has been commenting on this fact. In New York it has been found that the purchases of Christmas gifts are greater in the aggregate than ever before known. Department store officials estimate that the total volume of trade will be 25 percent greater than in the past and that \$200,000,000 will have been spent before Christmas day. The same is true in Chicago and Philadelphia. It is just as much true in El Paso.

Those who have been watching the shoppers in past seasons have been surprised this year by the crowds which have thronged every store dealing in Christmas gifts. In some of these the buying was so great that stocks were very much depleted a week or ten days ago, and now it is evident that all will be virtually sold out of Christmas things by Christmas eve if not before. It has been a rush and a push and a grab to buy, and early Christmas shopping never had a better argument in its behalf than has been furnished this season right here in town.

It is noted that most of the warnings against extravagance come from men of huge incomes and similar expenditures.

Don't let Santa Claus forget any little wistful boy or girl you happen to know about, on Christmas day.

Even emperor William can't make good on "out of the trenches by Christmas."

## Short Snatches From Everywhere

In Turkey they are eating donkey meat—the cannibals!—Milwaukee News.

There's lots to learn and some to clean off their rubbish—Waco Times-Herald.

Along with all the other explanations, let us hear the reason for the increase in cornmeal prices—Milwaukee Journal.

It is going to be very embarrassing for a congressman to vote against a proposition to hunt down the cause for the high cost of living—Missouri State.

After making some thousands by successful turns in Texas swarms of life, the speculators will no doubt generously give a few dollars to charity—San Antonio Light.

Gen. Scott says there are 31,000 men short in the army. They will have completely enough pretty soon when there will be 29,000 men short in civilian ranks—Houston Post.

The Tyler Courier-Times says peace, plenty, prosperity and peanuts makes a good slogan for next year. Brother, if you have plenty and prosperity both, why bother about peanuts?—Tyler (Texas) Eagle.

One of the "way birds" stock companies of New York just has declared a 100 percent dividend. No wonder that some people do not care how long the great war continues—Oshkosh (Wis.) North Western.

The backhoe and sparerib editor of this paper can be found in his office at most any hour of the day, on the floor and leave the offering on the desk—Lufkin News.

Representative Lee B. Reeves of Grayson county in a newspaper interview declared "there is nothing more important than getting the government's business done." He said he never considered a debt, so why worry?—Fort Worth Record.

Some men may think it is economy to get married because the government has removed the 40-cent tax from the marriage license and the return, but they might be reminded that it's the first cost to be considered. It's the upkeep—Little Rock Democrat.

## Roundabout Town

## Fords Help To Make El Paso More Famous Growth Of Sales Here Shows Growth Of City

BY G. A. MARTIN.

EL PASO comes in for a strong boost in the Christmas issue of the "Ford Times," the little magazine devoted to the Silver industry. Pictures of the first home of the present Ford agency in El Paso, then of the second and of the present establishment of the Tri-State company are printed. Under the heading "An Agency Success in El Paso," the magazine says:

"In these three photographs there's a story of Ford progress just as emphatic as the success of the Ford Motor company itself."

"It was in 1911 that the Ford agency contract for El Paso, Texas, was given to the Tri-State Motor company. During that first year 48 cars were sold by the new agency. The following season sales increased to 104 cars. 1913-14 saw an advance to 256 cars—nearly 260 percent. In 1914-15, 443 Ford cars were disposed of. The year completed on July 31, last, shows an increase in sales of nearly 400 percent over the previous 12 months—1636 cars disposed of in 1915-16."

"The sales efforts and service facilities of the Tri-State Motor company are devoted exclusively to the Ford car."

"We can't account for it exactly, but the subscription list of The El Paso Herald shows 20 papers going to inmates of the Minnesota state prison, at Stillwater, Minn. Have some of our former citizens transferred there or do the inmates just naturally pine for a good newspaper?"

"We wish \$ were as easy to find as \$ marks on the typewriter."

Henry Fris went out hunting for ducks Sunday. He shot three—out in the middle of a pond—and breaking the ice around the coasts, waded in, almost up to his waist, to get them. When he met the other hunters at the car a while later, shivering and dripping wet, he held aloft his fowls with a grateful shout: "I've killed my first ducks, three of them." "Heaven, those are only mallards," was the exclamation from one of his hunting companions that took the joy out of life the rest of the day, for the companion spoke the truth. Fris didn't have any duck for dinner, but he has a cold now.

The voting of prohibition in Colorado has killed the cafe business, but nobody has heard any complaints from the grocers or the dry goods or clothing men.

That public accommodation station in San Jacinto plaza is rapidly nearing completion and it is going to be a credit to the city. As an up to the minute manifestation of the city's growth, it is going to be something we will not be ashamed of either.

How many of you can recall when Montana street, east of town, was a winding, horse-wallow road through the grass-covered and prairie dog holes? Only a few years ago the present residential thoroughfare and more than a country road. Five years ago Manhattan heights, with its fine residences and paved streets of today, were the domain of a smaller, surrounded by deep arroyos and a heavy growth of cacti. El Paso is outgrowing the fondest expectations of its most ardent boosters of ten years ago.

Mr. How time do you and El Paso do progress? Frank Langan, ten

## Abe Marlin



A green pear is fierce, but a green motorman is th' limit. When a feller's necktie begins 't' climb up on his collar it don't make no difference whether his shoes are shined or not.

(Copyright, National Newspaper Service.)

## A Word From Private Atkins

RECRUITING AND RESERVING

Hearing the many complaints of his companions had brought him private Atkins to the end of his endurance.

"You rookies that're kickin' all 't' time about th' hard life of soldierin' get my goat. This ain't no country of compulsory service, and you didn't have to enlist unless you wanted to, or unless you couldn't hold down a good job on the outside."

"It's us reservists that's got a legitimate kick. We done our time and got furloughed to th' reserve, to be called into service again only in case of actual or threatened hostilities. And look what they done to us."

"Just as we were gettin' married and broke in to a swell job in th' old home town, we gets called back into service, and why? I'll tell you, but don't none of you rookies shed tears, 'cause I ain't lookin' for no sympathy. All I'm lookin' for is a chance 't' get home again."

"Congress decided th' army wasn't big enough to defend th' nation, so they passes a law that aimed to make it bigger. But th' law didn't make it no bigger, 'cause they couldn't find enough jobs in th' country 't' fill up th' regiments, who were willin' to take on 'er seven of th' best years of their life at \$15 a month."

"They tried recruitin' by an extensive advertisin' campaign, and they tried recruitin' by postmasters and even by women recruiters, but it weren't no use. Th' fish wouldn't bite no better than they had in th' past, 'cause they

ways offered by the railways on a national holiday.

To believe that England, who is foremost in the general horror of the deportation of Belgians to slavery in Germany, should practice the same iniquity towards her own, is preposterous, and the authors of such calumnies should be treated with a contempt they deserve by all truth lovers.

Putting aside the cruelty of such an act, it would be impolitic and only the most stupid would believe that England offers such generous terms to her munition workers that her people throw up their situations to accept, and Ireland has done the same.

It would be a blessing if those who have enrolled themselves as citizens of this country realize that they are not here to pull the strings of two governments, and that England is quite capable of managing her own affairs without their interference, as she has done for the last 1600 years.

A Truth Teller.

RECORD NEEDED.

Frances: You say you are going to marry a man to reform him. That is fine. May I ask who he is?

Flora: It's young Bond.

Frances: Why, I didn't know he had any bad habits.

Flora: Well, his friends are saying that he has become quite miserly.

NO I TELL YOU LET SEND HIM TO WE REFERENCE ROOM FOR A HISTORY OF THE WORLD BEFORE CREATION

OH I TELL YOU SEND HIM OVER

DO LIKE YA DONE TO ME WHEN I CAME SEND HIM DOWN TO THE ENGINE ROOM FOR A PAIL OF STEAM

NO MISTAKE

THIS IS HIS FIRST DAY HERE AND I THINK WE OUGHTA SEND HIM OUT FOR A DOZEN BUTTER HOLETS

FOR A PIECE OF ROUND PIE

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

## BREAKING IN A NEW OFFICE BOY.

Copyright 1916 International News Service—Registered United States Patent Office.

NO I TELL YOU LET SEND HIM TO WE REFERENCE ROOM FOR A HISTORY OF THE WORLD BEFORE CREATION

OH I TELL YOU SEND HIM OVER

DO LIKE YA DONE TO ME WHEN I CAME SEND HIM DOWN TO THE ENGINE ROOM FOR A PAIL OF STEAM

NO MISTAKE

THIS IS HIS FIRST DAY HERE AND I THINK WE OUGHTA SEND HIM OUT FOR A DOZEN BUTTER HOLETS

FOR A PIECE OF ROUND PIE

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

INDOOR SPORTS

GIVING THE NEW OFFICE BOY THE "RASPBERRY"

## Little Interviews

## Animals In Park Victims Of High Living Cost Sees Man Driven Mad From Lack Of Nourishment

"THE high cost of living has hit the animals in the menagerie in Washington park," said G. W. Burri, city purchasing agent. "It requires as much money to keep a wild cat as to feed a human being, and monkeys can eat more than any youngsters I ever knew. Formerly, we could get all the stale bread we wanted for the animals, but now the bakeries tell us that they prefer to sell the stale bread at reduced rates to the poor, than to give it away to be used for animals."

"The good people of El Paso have never in their lives seen such suffering as we have here in January," said Jose Marquez, curate of the church of Santa Maria de Guadalupe, in Juarez. "The cold is causing intense suffering among the poor, especially those that have come here from the interior, where the winters are milder. The other night I visited an old man who was dying. He lay upon a bunch of straw, absolutely naked, save for a piece of carpet thrown loosely about him. Hungry and cold were proving fatal to him. He died the next day. In the same room on a similar patch of straw (there was no furniture in the room), lay another

woman, increased in quantity not the quality of th' bait."

"So finally they gets desperate and declares that a state of rebellion exists in th' country against increasin' th' army. Then they calls out th' reserves 't' quell th' rebellion and fill up th' empty ranks. Can you beat it?"

HOROSCOPE.

Wednesday, December 20, 1916.

ASTROLOGERS read this as a threatening day, for Jupiter, Saturn, Uranus and Neptune are all in evil place. The Sun and Venus are friendly.

There is a promising sign for all who seek employment or solicit political favors, but their service probably will not be satisfactory to those who employ them.

The planets forebode appointments to high place which will cause criticism, but these will not belong to the federal government.

Again a terrible disaster at sea is indicated by the stars. This may occur near the coast of North America, where the coast of strange doctrines will thrive within the next few months, but they will be discredited before the end of 1917.

According to the stars, the war in Europe will not be ended this time next year.

One of the ill omens detected by astrologers appears to be directed toward speculators and is read to indicate a popular uprising.

Agriculturists have a prognostication of less than good weather. This will affect live stock as well as crops.

Fairly good month have a direction of the stars that may mean wealth in swamp lands. This is interpreted as a possible demand for rice as a staple of food.

The evening of this day should be favorable for weddings as well as for dinners and formal receptions.

Serious economic problems that will develop within a few weeks are fore-shadowed. A woman may cause a separation by some new philanthropic movement.

Churches have the prophecy of increased activity in all practical lines of work. An astonishing degree of faith in new creeds is prophesied.

Persons who irritate it is should not speculate. They may meet false friends. Those who are employed should be lucky.

Children born on this day may be generous to excess, but successful in serving others. These subjects of Sagittarius and Capricorn are likely to lead eventful lives.—(Copyright, 1916, by the McClure Newspaper Syndicate.)

BEFORE ADAM.

Who is the first man mentioned in the Bible?

"Chap 1."

man who had been driven insane by hunger. He is a hopeless idiot. His family had been well to do once, and came here with the expectation of finding work. It was quite by accident that I came upon them for they belonged to a class that we call the 'hounded poor'—people too proud to beg."

"The acting surgeon general, Col. H. P. Birmingham, who visited El Paso a few days ago, complained on the health of the men in the district," said Lieut. Col. Alexander N. Stark, district surgeon. "Although influenza has brought up our sick rate, it is worse off than the civilian population. Meningitis has been wiped out, and in general the health of the boys is good."

"There is nothing like getting back to El Paso after a brief absence," said Hugh Thompson. "This city is extremely thriving, and seems to grow twice as large during a brief absence from it. I saw a lot of new faces, and many persons are packing up with the intention of coming to the Pass City. I saw a lot of new faces, and many persons are packing up with the intention of coming to the Pass City. I saw a lot of new faces, and many persons are packing up with the intention of coming to the Pass City."

"Three big business men of the city have reported to me that their Christmas trade is 50 percent better than ever before," stated Malcolm Prater, secretary of the chamber of commerce. "Of course, all of the merchants are doing better, but the fact is that this year has reached that high increase. The beauty of the matter is, too, every one is buying expensive stuff. Furs and high priced jewelry seem to be the most frequent selections, pointing quite directly to the fact that old Mother Prosperity is in our midst."

## 14 YEARS AGO TODAY

From The Herald of This Date, 1902.

THE political plot continues to grow thicker each day and affairs get warmer. The latest majority candidate mentioned by the "clean politics" wing of the Democrats is Chief of Police James White, and although he has not yet consented to run, he acknowledges that he has the matter under consideration, and in the event W. W. Turner will not run he is the man looked upon as able to beat C. H. Morehead.

At a meeting of the city council the following judges for the coming city election were named: W. D. Lowe, first ward; Winchester Cooley, second ward; W. D. Howe, third ward; W. H. Burgess, fourth ward.

The Greek letter met of the city members of the Pan-Hellenic association had an old-time college blowout at the Zeigler last evening, the fourth of the kind since the organization of the association. The following officers were elected: President, Eugene Neff; vice president, W. D. Howe; secretary, Walter H. McFarland; treasurer, Harry Walthall; executive committee, Douglas Stewart, Lamar Davis and George Anderson.

Charles Davis Jr., county tax collector, has received notice from Austin to force the special merchandise license from saloonkeepers for selling clear.

George Noble Todd, who has been here for several days trying to interest

available for weddings as well as for dinners and formal receptions.

Serious economic problems that will develop within a few weeks are fore-shadowed. A woman may cause a separation by some new philanthropic movement.

Churches have the prophecy of increased activity in all practical lines of work. An astonishing degree of faith in new creeds is prophesied.

Persons who irritate it is should not speculate. They may meet false friends. Those who are employed should be lucky.

Children born on this day may be generous to excess, but successful in serving others. These subjects of Sagittarius and Capricorn are likely to lead eventful lives.—(Copyright, 1916, by the McClure Newspaper Syndicate.)

BEFORE ADAM.

Who is the first man mentioned in the Bible?

"Chap 1."

PROFITLESS TALK

IT is a pleasant thing to find a man of cultivated mind, whose spiel is tinged with sparkling wit, whose every comment makes a hit. It is a luxury to meet a delegate upon the street, who springs a subject not so old as to be spotted green with mold. Your grateful eye upon him beams—for one grows tired of whiskered men, and their subjects are distant, half a block.

When I go down the thoroughfare, to get some goose grease for my hair, I see many friends toward me walk, when they are distant half a block. "Now, here comes Jinks," I sadly sigh, "and he will talk of prices high, and give the government rebuke for being such a beastly fluke. And here comes Ebenezer Dort, who'll rant away about the war; and here comes J. Leander Bain, with woman suffrage on his brain." I know just what they all will say—I hear them say it every day. I'd gladly dodge them if I could, and climb an elm tree made of wood. How pleasant 'tis, my friends, to view the man who talks of something new!

Copyright, by George Matthew Adams. WALT MASON.

## EL PASO HERALD

DEDICATED TO THE SERVICE OF THE PEOPLE, THAT NO GOOD CAUSE SHALL LACK A CHAMPION, AND THAT EVIL SHALL NOT THRIVE UNOPPOSED.

H. D. Slater, editor and controlling owner, has directed The Herald for 14 years. F. C. Williams is Manager and C. W. Martin is Business Editor.

MEMBER ASSOCIATED PRESS, AMERICAN NEWSPAPER PUBLISHERS' ASSOCIATION, AND AUDIT BUREAU OF CIRCULATIONS.

AN INDEPENDENT DAILY NEWSPAPER—The El Paso Herald was established in March, 1881. The El Paso Herald includes also, by absorption and succession, The Daily News, The Telegraph, The Telegram, The Tribune, The Republic, The Sun, The Advertiser, The Independent, The Journal, The Bulletin, The Herald.

TERMS OF SUBSCRIPTION—Daily Herald, per month, \$60; per year, \$700. Wednesday and Week-End issues will be mailed for \$2.00 per year. THIRTY-SIXTH YEAR OF PUBLICATION—Superior exclusive features and complete news report by Associated Press, United Wire and Special Correspondents covering all the world, New Mexico, Mexico, Mexico, Washington, D. C., and New York. Entered at the Postoffice in El Paso, Texas, as Second Class Matter.

## LETTERS TO THE HERALD

(All communications must bear the signature of the writer, but the same will be withheld if requested.)

## WHEREABOUTS OF NEBRASKANS.

"Naco, Ariz., Dec. 16.  
Editor El Paso Herald:  
I am writing you regarding the Nebraska regiment under Col. Paul. Wish you would please let me know where it is located in Mexico."

O. N. Nield.  
Co. I, First Arizona Inf.

(All the Nebraska regiments are at Llanero Grande, Texas—Editor.)

## MONEY AS A GIFT.

Editor El Paso Herald:

What does the coming of Christmas mean to us? Do we greet the approach of what should be the occasion of unclouded good cheer with happy and joyous anticipation? No, let us be honest, with ourselves. We greet the herald its advent with sighs and misgivings, awe, with resentment, at the looming specter of the troublesome and perplexing problem of selecting gifts to be bestowed upon people whose wants we do not know and whose needs we cannot ascertain. We do not know what to buy and dread to under-estimate the value of the gift. We are lost in the maze of the Christmas spirit.

The Spug movement has done enough good, but has not yet made enough progress. It is hard to break down the barriers of tradition. Why, in the name of all that is sensible, should there be any delusion about giving to those whom we wish to remember a gift of money?

With which they may purchase what they really want and would enjoy, some little luxury, some special thing which they very much desire, but the expense for which they have not felt justified in making out of their ordinary income or resources. Money has received will be regarded as a special fund, given with the very object that it may be utilized in obtaining those things which the person to whom it is given would be happy to have but which he otherwise would be unable to